

Coach Profile

John M. Bonaguide

Nationality: American

Residence: Berlin, Germany

Languages: English; conversational French and Italian

Areas of expertise:

Project Development
Business Development
Project Management
Information Technology
Financial Services

Corporate and Management Experience

For over 30 years, Mr. Bonaguide has successfully served in many roles in the Financial Services Industry; as an IT Vice President, CIO, Project Director and Senior Management Consultant. He has led the development and implementation of major IT initiatives supporting the varied business requirements of Life, Employee Benefits and General Insurance operations. Mr. Bonaguide has formed and directed collaborative efforts of business owners, end users, business analysts, consultants, vendors and IT professionals in defining problems and opportunities, developing varied, effective solutions, implementing comprehensive organization and IT change as well as measuring the results against expectation. In every endeavor, he has created solid, responsive and highly professional Information Services organizations. Examples include:

- As CIO of a \$500 million all-lines Insurance company, directed the complete re-engineering of the 2700 employee company in 18 months. The streamlining of the P&C business functions resulted in substantial timing improvements in transaction processing enabling the firm to handle increased volumes by 30% over 24 months.

- As Vice President of Corporate Systems at a \$50 billion Financial Services company, he managed a department of 200+ IT professionals in developing, implementing and maintaining applications including: Real Estate investments, Mutual Funds, Finance, Securities Administration and H/R.
- For the same company, he served as Corporate Executive for its billion dollar Canadian Life Insurance subsidiary. In two years, completely modernized and achieved total systems integration. Formed a Vice Presidential level Steering Committee to provide direction and oversight. The IT budget was reduced by 17% while capacity for operational growth was increased by 35% versus previous IT plan.
- Additionally, he has been directly involved and instrumental in several Financial Services Industry “firsts”, including Intra-Company Satellite-based communication (voice and data networks), real time-multi-tiered applications for Securities management, P.O.S. Life and Property/Casualty sales and administration, Customer Relationship Management and integrated Call Center operations.

Academic Qualifications

BA in History, English, and Political Science, University of Connecticut, Storrs Connecticut, U.S.A.

Various postgraduate studies at Dartmouth, Harvard, and the University of Connecticut

Training

Business Management, Executive Leadership and Project Management
Advanced Management, Group Dynamics and Organization Development
Information Technology, Telecommuni and Team Development

Consulting Approach

- Develops a thorough understanding of the organization’s vision, objectives, short and long term goals, drivers, capabilities and deficiencies as an essential basis to the development of meaningful plans and highly effective operations. He derives, synthesizes and clarifies this information through work with leaders and individual stakeholders. Mr. Bonaguide supports people through his participative, collaborative approach to defining, developing and implementing solutions. He mentors leaders and teams to develop the skills needed to succeed in their current and future responsibilities.
- Mr. Bonaguide assists management in recognizing the relationships and interdependencies of their operations and enables decision-making which advances the entire organization’s welfare. He works effectively within every level of the organization, bringing his considerable experience to bear in recognizing and resolving conflict and developing satisfying, mutually supportive relationships. His approach works effectively with small teams or large organizations as a consultant or project leader in rapid turnaround as well as strategic environments.

Other Activities

He participates in a variety of Business Organization activities and is an active member of a Professional Financial Services Consulting Group (ICP). On the personal side, he keeps himself in relatively good shape physically by bicycling and walking daily as well as working and being outdoors. He has been a volunteer Town Recreation Commissioner, developing a number of facilities (Recreation Area, Tennis Courts, Ball fields) and programs (Boys and Girls sports, swimming, etc). He enjoys new challenges and has traveled extensively, where possible immersing himself in the history, culture and environs of the location. These activities have provided much opportunity to share both new and familiar experiences with his partner, their friends, relatives and associates. His longstanding loving and mutually supportive relationship enables him to approach all facets of life and the working environment in a positive, caring and constructive manner.